

Position Posting

Consulting Actuaries / Senior Actuarial Analyst - Retirement Benefits Practice

Company Overview

Watson Wyatt is the trusted business partner to the world's leading organizations on people and financial issues.

Our client relationships, many spanning decades, define who we are. They are shaped by a deep understanding of our clients' needs, a collaborative working style and a firm-wide commitment to service excellence.

Our consultants bring fresh thinking to client issues, along with the experience and research to know what really works. They deliver practical, evidence-based solutions that are tailored to an organization's culture and goals.

With 7,000 associates in 31 countries, our global services include:

- Managing the cost and effectiveness of employee benefit programs
- Developing attraction, retention and reward strategies that help create competitive advantage
- Advising pension plan sponsors and other institutions on optimal investment strategies
- Providing strategic and financial advice to insurance and financial services companies
- Delivering related technology, outsourcing and data services

We recognize the value of diversity in our workforce, and encourage all qualified candidates to apply. We thank all candidates who choose to apply, however, only those selected for a further interview will be contacted.

Position Overview

WE ARE GROWING, ARE YOU ? With the rapid economic growth in the Greater China region, and the emerging needs for pension and benefits reform, there are tremendous career opportunities for actuarial professionals who seek to progress in a robust consulting environment to join our Hong Kong office to support our Greater China business strategy. The region offers remarkable growth potential within a very short time frame and is a great opportunity to work in an exciting environment with strong connections to the global Watson Wyatt and local business community.

The candidates will participate in the delivery of strategic retirement consulting solutions to clients, and manage a portfolio of clients. You will have the opportunity to be involved in projects with our other offices in the Greater China region.

We promote a collaborative, dynamic, multicultural and entrepreneurial environment where associates are provided with a platform for personal and professional development.



Consulting Actuary

Responsibilities:

- Provide strategic retirement consulting to clients, with regard to plan design, funding, investments, and administration
- Assisting other senior consulting actuaries and the Practice Leader to develop the strategy for the practice, manage financial results and mentor junior staff.
- Responsible for achieving personal billable hours/revenue target in order to attain profitable growth for the practice.
- Effectively manage clients, projects and team members as necessary to achieve high client satisfaction and profitability
- Develop new business and clients, and participate in office initiatives and other Watson Wyatt services.
- Lead and direct the technical work aspects of junior team members including overseeing the performance of valuations and other analysis for a variety of clients
- Act as a role model of Watson Wyatt's goals and values.

Qualifications:

- At least 5 years of experience in relevant retirement actuarial work, preferably in a client facing consulting role.
- FSA/FIA or equivalent preferred; strong ASA/AIA or equivalent will be considered
- Ability to think strategically and to understand client's business issues. Experience in providing innovative and client-focused solutions to address business issues at strategic level.
- Excellent project management and analytical skills
- Ability to lead and develop junior team members. Play a pivotal role in the retention, motivation and development of high performing associates.
- Strong interpersonal, relationship building/relationship management skills.
- High energy individual looking for a dynamic, growth oriented environment.
- Flexibility and entrepreneurial ability to work in an emerging market situation.
- Excellent written and oral communication skills in English. Bilingual candidates with English and Cantonese would be preferred.

Senior Actuarial Analyst

Responsibilities:

- Oversee the performance of valuations and other analysis for a variety of clients
- Lead and direct the technical work aspects of junior team members.
- Assist in providing strategic retirement consulting to clients, with regard to plan design, funding, investments, and administration
- Assist in managing clients, projects and team members as necessary to achieve high client satisfaction and profitability
- Act as a role model of Watson Wyatt's goals and values.

Qualifications:

- At least 2 years of experience in relevant retirement actuarial work.
- ASA/AIA or equivalent preferred.
- Able to work independently as well as contribute effectively as a team player.
- Attention to detail and commitment to task.
- Well-organized, able to handle a variety of assignments and meet tight deadlines.
- Ability to lead and develop junior team members.
- Strong interpersonal, relationship building/relationship management skills.
- High energy individual looking for a dynamic, growth oriented environment.
- Flexibility and entrepreneurial ability to work in an emerging market situation.
- Strong Chinese and English communications skills. Fluency in Putonghua is a plus.

We offer an exciting and challenging working environment, competitive remuneration and benefits packages, and excellent career development opportunities. Please email your resume with current and expected salary to hr.hk@watsonwyatt.com or by post to Watson Wyatt Hong Kong Limited, Human Resources Department, 29/F Sun Hung Kai Centre, 30 Harbour Road, Hong Kong. Personal data provided by job applicants will be used strictly in accordance with our personal data policy and for recruitment purposes only. We thank all applicants for showing interest in this position; however, only short listed candidates will be contacted.

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