

Actuarial Development Program Positions

Wealth Management Department, Tokyo, Japan

Manulife Financial's Actuarial Development Program is an important source of future business and technical leaders for the company. We are currently seeking bright, eager candidates to join Manulife's Actuarial Development Program in the Wealth Management Department of our Japan Business Unit, located in Tokyo, Japan. The Wealth Management Department currently focuses primarily on Variable Annuity products.

Manulife Financial is committed to creating an environment where capable individuals can develop their skills and be recognized for their achievements. Manulife employees determine the future success of our dynamic organization. To recruit and retain the best and brightest employees, we invest in the development of our human resources and reward superior performance. The Actuarial Development Program provides a collaborative work environment encouraging talented actuarial professionals to develop into superior risk managers and outstanding business leaders. Manulife Financial also promotes a strong actuarial community through social gatherings and networking events.

Actuarial Development Program members at Manulife have the opportunity to rotate every few years through a variety of roles that provide exposure to key actuarial disciplines such as pricing, valuation, financial modelling, marketing, risk management, and asset liability management. Members of the program are given support and opportunities to develop technical expertise, business integrity, a wide breadth of knowledge and superior communication and leadership skills.

Manulife's Senior Executives are highly supportive and directly involved in the Actuarial Development Program. The proven success of the program stems from the high priority Manulife places on creating an environment dedicated to helping Program Members achieve their actuarial fellowship. This is accomplished through financial assistance for actuarial courses, study materials, textbooks and seminars as well as competitive study time that is supported by managers. Actuarial Development Program Members can expect roles with increasing levels of responsibility and compensation in conjunction with their work performance and successful progress through actuarial exams.

In addition to the highly competitive incentives of the Actuarial Development Program, Manulife offers a Total Rewards Program including an attractive base salary, annual bonus incentives, a comprehensive pension plan and a benefits plan. Manulife Financial is committed to creating an environment that encourages individuals to develop their skills and it rewards employees for their achievements.

Qualifications

- Candidates will apply their strong analytical and problem solving skills to manage financial models and produce results, will use their ability as innovators to overcome obstacles, and will aspire to understand the full implications of their work.
- Ideal candidates for the Actuarial Development Program have a competitive desire to set and exceed challenging goals with high energy and a drive for superior results.
- Successful candidates will demonstrate excellent communication skills with the ability to effectively influence others as well as present issues, options and recommendations to both technical and non-technical audiences.
- Familiarity with Japanese at any level is preferred but not required.
- Leadership qualities are essential to inspire and motivate others to achieve results.

- Excellent working knowledge of Excel is required; experience with AXIS or other actuarial software is an asset.
- Preference will be given to candidates who possess relevant work experience, in either a financial services or consulting environment and who demonstrate a strong commitment to attaining their FSA and FCIA designations in a timely manner.
- Candidates who have already attained their FSA and/or FCIA designations are also welcome and will be considered for more senior positions in the company, depending on experience.

Interested candidates should send their résumé directly to eduard_nunes@manulife.com

About Manulife Financial

Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and primarily through John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$385.3 billion (U.S.\$363.5 billion) as at September 30, 2008.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.